

RESUME

Name: A. Blake Brown

Education: PhD, Economics, 1991; North Carolina State University
MS, Agricultural Economics, 1984; North Carolina State University
BS, Animal Science, 1982; North Carolina State University

Work Experience:

2002-present; Professor, Department of Agricultural and Resource Economics, North Carolina State University. 80% Extension, 20% Research with responsibilities for policy and farm management for tobacco, cotton and peanuts.
1997-2002; Associate Professor, Department of Agricultural and Resource Economics
1991-1997; Assistant Professor, Department of Agricultural and Resource Economics
1986-1988; Area Farm Business Management Agent, NC Cooperative Extension Service.
1984-1985; Agricultural Extension Agent, NC Cooperative Extension Service.

Publications Record:

Refereed Journal Articles:	13
Abstracts, Proceedings:	31
Extension Publications:	47
Other Publications:	33

Over 300 public presentations and workshops including testimony before the House and Senate Committees Agriculture.

Selected Publications:

Rezitis, A.N., A. B. Brown and W.E. Foster,. "Dynamic Factor Demands for US Cigarette Manufacturing Under Rational Expectations." *Applied Economics* 33 (2001): 1301-1311.
Brown, A.B., W.M. Snell, and K.H. Tiller. "The Changing Political Environment for Tobacco – Implications for Southern Tobacco Farmers, Rural Economies, Taxpayers and Consumers." *Journal of Agricultural and Applied Economics* 31(1999): 291-308.
Rezitis, A.N. and A. B. Brown. "Pass-Through of Exchange Rates and Tariffs in Greek-U.S. Tobacco Trade." *Agricultural Economics* 21 (1999): 269-277.
Brown, A. B. "Cigarette Taxes and Smoking Restrictions: Impacts and Policy Implications." *American Journal of Agricultural Economics* 77(1995): 946-951.

Professional Service and Development

"Changing the Game: Negotiation and Competitive Decision Making." Harvard Business School, November 2002.

Study Leave, Monsanto Corporation. Cotton technology evaluation. January – August, 2001.
Program Coordinator, Agricultural Leadership Development Program 1999 – 2001
"Managing Innovation in Agribusiness." Kenan-Flager Business School, UNC-CH, September, 1999.
NCSU College of Agricultural and Life Sciences Research Committee 1996-1999
Leadership Development Program, Center for Creative Leadership, Greensboro, N.C. February, 1995.
International Study Tours to Mexico, Italy and Brazil.

Honors and Affiliations :

Hugh C. Kiger Endowed Professor 1997 – present
2000 Search for Excellence Award. NC Cooperative Extension Service.
President's Award, 2000, Tobacco Growers Association of North Carolina
Tobacco Merchant's Association 1999-2000 Award for Tobacco Economics
Hugh C. Kiger Faculty Award 1995 and 1996
Member, Graduate Faculty
American Agricultural Economics Association
Southern Agricultural Economics Association

Grants, Contracts, and Gifts(as Principal Investigator): over \$1.1 million 1991-present